

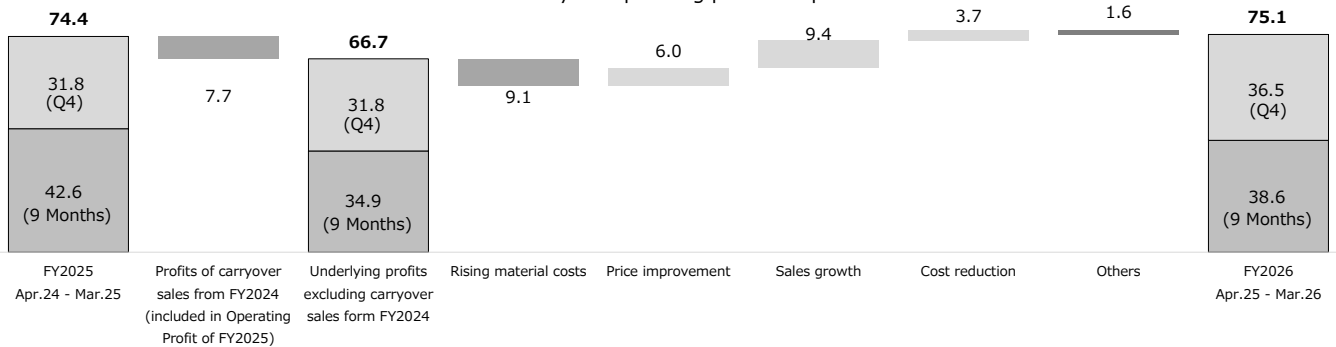
Financial Results for the Fiscal Year 2026

1. Consolidated Statement of Income

(In Hundred Millions JPY)

	FY 2024	FY 2025							FY 2026						
	Twelve Months Ended March 31	Q1	Q2	Six Months Ended Sept 30	Q3	Q4	Six Months Ended March 31	Twelve Months Ended March 31	Q1	Q2	Six Months Ending Sept 30	Q3	Q4	Six Months Ending March 31	Twelve Months Ended March 31
Net Sales	531.3	127.5	153.3	280.8	133.0	179.3	312.3	593.1	92.1	153.0	245.1	136.5	214.6	351.1	596.1
(% of Net Sales)	(11.9%)	(7.7%)	(11.6%)	(9.8%)	(11.3%)	(17.7%)	(15.0%)	(12.5%)	(3.2%)	(13.0%)	(9.3%)	(11.5%)	(17.0%)	(14.9%)	(12.6%)
Operating Profit	63.4	9.9	17.7	27.6	15.1	31.8	46.8	74.4	3.0	19.9	22.9	15.7	36.5	52.3	75.1
(% of Net Sales)	(13.2%)	(9.3%)	(12.6%)	(11.1%)	(13.2%)	(18.6%)	(16.3%)	(13.9%)	(5.9%)	(14.1%)	(11.0%)	(12.7%)	(17.4%)	(15.6%)	(13.7%)
Ordinary Profit	70.2	11.9	19.4	31.3	17.6	33.4	51.0	82.3	5.4	21.6	27.0	17.3	37.4	54.7	81.7
(% of Net Sales)	(9.9%)	(6.5%)	(9.0%)	(7.9%)	(11.7%)	(14.3%)	(13.2%)	(10.7%)	(3.4%)	(11.4%)	(8.4%)	(10.8%)	(14.6%)	(13.1%)	(11.2%)
Profit attributable to owners of parent	52.7	8.3	13.9	22.2	15.5	25.7	41.2	63.3	3.1	17.4	20.5	14.7	31.4	46.1	66.6
Capital Expenditures	10.0	2.3	15.6	18.0	13.1	2.3	15.4	33.4	31.3	5.8	37.0	20.8	18.3	39.1	76.1
Depreciation & Amortization	14.9	3.5	3.6	7.1	3.8	3.9	7.7	14.8	3.0	3.1	6.0	3.4	4.6	8.0	14.0
Exchange Rate USD to JPY (YEN)	140	154	143	144	154	149	149	140	144	147	146	151	155	153	148

Year-over-year Operating profit comparison



2. Segment Information

1) Segment Results

(In Hundred Millions JPY)

	FY 2024	FY 2025							FY 2026							
	Twelve Months Ended March 31	Q1	Q2	Six Months Ended Sept 30	Q3	Q4	Six Months Ended March 31	Twelve Months Ended March 31	Q1	Q2	Six Months Ending Sept 30	Q3	Q4	Six Months Ending March 31	Twelve Months Ended March 31	
Specialized Vehicles	Truck Mounted AWP	291	81	92	173	75	103	178	351	39	89	128	80	131	212	340
	Self-Propelled AWP	97	17	25	42	20	31	51	93	21	23	44	19	33	53	96
	Skid Steer Loader	14	2	5	7	7	3	10	17	2	3	5	2	2	5	10
	Subtotal	402	99	122	221	101	138	239	460	62	116	177	102	167	269	447
Services	117	25	29	54	29	38	67	120	27	33	60	30	41	72	132	
Other	12	3	3	6	3	4	7	12	4	4	8	4	6	10	18	
Net Sales	531	127	153	281	133	179	312	593	92	153	245	136	215	351	596	

2) Aerial Work Platforms (AWP)

(In Hundred Millions JPY)

Category	Area	Industry	FY 2024	FY 2025							FY 2026						
			Twelve Months Ended March 31	Q1	Q2	Six Months Ended Sept 30	Q3	Q4	Six Months Ended March 31	Twelve Months Ended March 31	Q1	Q2	Six Months Ending Sept 30	Q3	Q4	Six Months Ending March 31	Twelve Months Ended March 31
Truck Mounted AWP	Domestic	Rental	92	27	36	64	20	14	34	98	13	40	53	31	24	55	108
		Electric Power	103	31	31	62	29	50	79	141	14	23	37	19	60	79	116
		Telecommunications	46	11	11	22	12	15	27	49	6	11	17	10	20	30	47
		Other	29	10	9	19	7	14	21	40	4	9	13	8	17	25	38
		Railway	12	1	3	4	4	8	12	16	1	1	3	3	6	9	12
	JP total	281	80	90	170	71	102	173	343	38	84	122	71	128	198	321	
	Outside of Japan	9	1	2	3	3	1	4	7	1	5	6	10	4	13	19	
	Subtotal	291	81	92	173	75	103	178	351	39	89	128	80	131	212	340	
Self-Propelled AWP	Domestic	Rental	70	15	18	33	10	17	27	60	17	18	35	9	17	27	62
		Other	9	1	2	3	2	3	5	9	2	3	4	4	3	8	12
		JP total	78	16	21	37	12	20	32	69	19	21	39	14	21	34	74
		Outside of Japan	19	1	4	5	7	11	19	24	2	3	4	6	13	18	23
	Subtotal	97	17	25	42	20	31	51	93	21	23	44	19	33	53	96	

3) Services

(In Hundred Millions JPY)

	FY 2024	FY 2025							FY 2026						
	Twelve Months Ended March 31	Q1	Q2	Six Months Ended Sept 30	Q3	Q4	Six Months Ended March 31	Twelve Months Ended March 31	Q1	Q2	Six Months Ending Sept 30	Q3	Q4	Six Months Ending March 31	Twelve Months Ended March 31
Spare Parts	41	9	10	19	10	11	20	40	10	11	21	10	11	21	42
Inspection	32	7	8	15	8	10	18	33	8	9	17	9	10	19	36
Repair Services	26	5	6	11	7	8	14	26	7	8	15	8	10	18	33
Mounting	18	3	5	8	5	10	14	22	2	6	8	4	10	14	22
Subtotal	117	25	29	54	29	38	67	120	27	33	60	30	41	72	132

3. Order Information - Specialized Vehicles

1) Amount of Orders Received

(In Hundred Millions JPY)

		FY 2024	FY 2025							FY 2026						
		Twelve Months Ended March 31	Q1	Q2	Six Months Ended Sept 30	Q3	Q4	Six Months Ended March 31	Twelve Months Ended March 31	Q1	Q2	Six Months Ending Sept 30	Q3	Q4	Six Months Ending March 31	Twelve Months Ended March 31
Domestic	Rental	170	60	17	76	40	49	89	166	58	28	86	35	41	76	163
	Electric Power	122	47	25	73	30	29	59	132	41	26	67	11	25	36	103
	Telecommunications	47	15	13	28	8	17	24	52	18	12	30	3	11	14	44
	Other	46	12	10	22	11	11	22	44	17	15	31	11	14	25	57
	Railway	16	8	1	9	6	6	12	21	0	2	2	0	5	5	7
Outside of Japan		25	11	10	21	2	15	17	38	11	15	25	8	10	18	44
Subtotal		426	152	77	229	97	126	223	453	145	97	242	68	106	174	416
Category	Truck Mounted AWP	330	121	61	182	76	100	176	358	116	73	189	41	83	124	313
	Self-Propelled AWP	96	31	17	47	21	26	47	94	29	24	53	27	23	50	104
Subtotal		426	152	77	229	97	126	223	453	145	97	242	68	106	174	416

2) Period-end Backlog

(In Hundred Millions JPY)

		FY 2024	FY 2025						FY 2026					
		Mar 31	Jun 30	Sep 30	Dec 31	Mar 31			Jun 30	Sep 30	Dec 31	Mar 31		
Domestic	Rental	61	77	39	50	67			95	65	59	59		
	Electric Power	56	73	68	70	48			73	59	55	34		
	Telecommunications	15	18	20	16	17			29	27	20	14		
	Other	19	19	18	20	14			24	28	27	20		
	Railway	8	15	13	15	12			11	0	0	1		
Outside of Japan		10	18	24	15	14			23	28	21	19		
Subtotal		168	220	182	185	173			255	207	182	147		
Category	Truck Mounted AWP	134	173	143	144	141			214	168	135	107		
	Self-Propelled AWP	34	47	39	40	32			41	39	47	40		
Subtotal		168	220	182	185	173			255	207	182	147		

Explanation for appropriate use of financial forecasts and other special notes:

The forecasts given in this document are based on the current available information in the company and certain reasonable assumptions of the company, and we do not commit to achieve these forecasting numbers. Actual results may differ from these forecasts by a variety of reasons.